



THE CORPORATE STANDARD OF COMPASSION FOR ANIMALS “THE STANDARD”

Words and phrases described in the Standard that appear in **bold** have a corresponding definition located in the Definitions section on page 3.

CRITERIA FOR NON-ANIMAL TESTED COSMETIC AND HOUSEHOLD PRODUCTS

To achieve approval for its own-label **Cosmetic** and/or **Household Products**, a **Company** must comply with the following criteria:

1. The **Company** does not and shall not conduct, **Commission**, or be a party to **Animal Testing** of any **Cosmetic** and/or **Household Products** including, without limitation, formulations and **Ingredients** of such products.
2. The **Company** does not and shall not purchase any **Ingredient**, formulation, or product from any **Third Party Manufacturer** or **Supplier** that conducted, **Commissioned**, or had been party to **Animal Testing** on said **Ingredient**, formulation, or product after the **Company’s Fixed Cut-off Date**. If a formulation, **Ingredient**, or product is found not to comply with the **Standard**, the **Company** will replace it with an alternative that complies with the **Standard’s** criteria or remove it from the product range.

3.A. The **Company** must implement a **Supplier Monitoring System**:

Option 1. A **Company** must obtain and provide to CCIC **Declarations of Product Compliance** and **Declarations of Raw Material Compliance** from each of its **Third Party Manufacturers** and **Suppliers** that said persons or entities comply with the provisions of the **Standard** with respect to the materials supplied to the **Company**. This information will be maintained on file at the **Company’s** principal place of business as part of the **Company’s Supplier Monitoring System**.

Option 2. Insert the following language into the **Company’s** (and, if applicable, **Third Party Manufacturer’s**) Purchase Orders for **Ingredients**, formulations and finished products. A sample Purchase Order must be submitted to the Coalition for Consumer Information on Cosmetics (CCIC) as proof of compliance. The language must read as follows:

“The supplier affirms by fulfilling this order that it does not conduct or commission animal testing of any cosmetics and/or household products, including without limitation, ingredients or formulations of such products, supplied to [relevant entity] after [Company’s Fixed Cut-off Date].”

Note: Companies are not required to obtain **Declarations of Raw Material Compliance** from suppliers of **Natural Agricultural Ingredients**.

3.B. If the **Company** only distributes finished **Cosmetics** and/or **Household Products**, the **Company** shall require:



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(CONTINUED)

- (1) the **Third Party Manufacturer(s)** of those products to sign, and submit a copy to the **Company**, the **Declarations of Product Compliance** confirming that they did not and shall not conduct or **Commission Animal Testing** on said **Ingredient**, formulation, or product, and further, that the **Third Party Manufacturer** did not and shall not purchase any **Ingredient**, formulation, or product from **Suppliers** that conducted or **Commissioned Animal Testing** on said **Ingredient**, formulation, or product after the **Company’s Fixed Cut-off Date**; and
 - (2) the **Third Party Manufacturer(s)** of those products to obtain and maintain on file the signed **Declarations of Raw Material Compliance**, which certifies that their **Supplier(s)** and intermediary agent(s) comply with the **Standard**.
4. The **Company** shall not allow **Animal Testing** to be performed by or for submission to regulatory agencies in foreign countries. The **Company** shall include language as an addendum to its contracts with any **Distributor(s)** selling the **Company’s** products for entry into foreign markets (any country other than United States and Canada). A sample contract addendum must be submitted to the CCIC as proof of compliance. The language must read as follows:
- “The **Distributor** affirms that it will not conduct, commission, or be a party to **Animal Testing** nor allow **Animal Testing** to be performed by or for submission to regulatory agencies in order to distribute [**Company’s**] products in foreign markets.”*
5. The **Company** shall submit the Application for Approval to the CCIC and retain a copy of this document at the **Company’s** principal place of business.
6. The **Company** shall agree to the following:
- (1) Recommit annually; and
 - (2) CCIC may require a **Company’s Supplier Monitoring System** to be submitted to an **Independent Audit**.
 - (a) A **Company** demonstrating less than \$10 million in **Gross Annual Sales** must agree to an **Independent Audit** commissioned by the CCIC with an accredited auditing firm.
 - (b) A **Company** demonstrating \$10 million or more in **Gross Annual Sales** shall commission an **Independent Audit** with an accredited auditing firm provided by the CCIC.

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DEFINITIONS OF TERMINOLOGY UNDER THE STANDARD

ANIMAL TESTING	<p>All testing of finished Cosmetics and/or Household Products, or any one or more Ingredients or formulations used in manufacturing or production of such products in which whole non-human animals are the test subjects, including without limitation, fish, amphibians, reptiles, birds, and non-human mammals. Animal Testing <u>excludes</u> <i>in vitro</i> tests or tests conducted completely with human volunteers.</p> <p>The prohibition against Animal Testing contained in the Standard does not apply to the purchase of animal-tested Ingredients if</p> <ul style="list-style-type: none">(a) the ingredient was tested to meet <u>explicit</u> statutory or regulatory requirements for animal testing; AND(b) the testing was not conducted to assess safety, efficacy, or environmental effects of Cosmetics and/or Household Products.
COALITION	The Coalition for Consumer Information on Cosmetics (CCIC) and The European Coalition to End Animal Experiments (ECEAE).
COMMISSION	Where a Company requests a Third Party Manufacturer, Ingredient Supplier , other company in their group, or contract testing laboratory to conduct Animal Testing .
COMPANY	The person, corporation, partnership, or other legal organization that has separate existence and can function legally, including without limitation, its subsidiaries, affiliates, divisions, agents, and employees, involved in selling Cosmetic and/or Household Products under its own name.
COSMETICS	Personal care products, including without limitation, products for the hair (e.g., shampoo, conditioner, coloring agents, depilatory agents), skin (e.g., soap, moisturizer, sunscreen, aftershave, antiperspirant, deodorant, talcum powder, bubble bath), mouth (e.g., toothpaste, mouthwash), nails (e.g., nail polish, polish remover), perfume, cologne, lipstick, eye shadow and liner, and rouge. Cosmetics also means personal care products marketed or regulated as over-the-counter drugs (e.g., toothpaste marketed with the claim of fighting cavities, mouthwash marketed with the claim of killing germs).
DECLARATION OF PRODUCT COMPLIANCE	Written confirmation obtained by a Company once a year from its Third Party Manufacturers and Suppliers that they have not been involved with Animal Testing for the product. The manufacturer will have gathered Declarations of Raw Material Compliance to substantiate this declaration. These documents form the Company's Supplier Monitoring System .
DECLARATION OF RAW MATERIAL COMPLIANCE	Written confirmation by a Supplier , obtained once a year, that the Supplier has not been involved with Animal Testing for specified Ingredients . These documents form the Company's Supplier Monitoring System .
DISTRIBUTOR	A Distributor that manages the sale of products from a Company into foreign markets. A Distributor does not include retailers that sell directly to foreign customers through their websites.



DEFINITIONS OF TERMINOLOGY UNDER THE STANDARD (CONTINUED)

FIXED CUT-OFF DATE	<p>A date after which a Company, its Third Party Manufacturers, and/or Suppliers must not have conducted or commissioned Animal Testing for the Company's own-label products and/or Ingredients supplied for use in the Company's Cosmetic and/or Household Products.</p> <p>A Fixed Cut-off Date must be fixed, and applied across the Company's entire Cosmetic and/or Household Products range, now and in the future.</p>
GROSS ANNUAL SALES	Financial figure applied to a Company's own-label range of Cosmetic and/or Household Products .
HOUSEHOLD PRODUCTS	<p>Products for the home including without limitation, laundry and dish detergent, bleach, cleaners and cleansers, floor wax, furniture polish, and air fresheners. Household Products <u>does not include</u> paint and paint remover, varnish and other stains, chemical drain declogger, paper products, candles, or insecticide.</p>
INDEPENDENT AUDIT	An assessment of a Company's Supplier Monitoring System .
INGREDIENT	A single substance or mixture of substances, system, or compound, intended for use in Cosmetic and/or Household Products , as listed on the product label.
NATURAL AGRICULTURAL INGREDIENTS	<p>Raw ingredients grown from the earth and supplied in this raw, unprocessed state. <i>(For example, grown herbs and flowers. However, the definition does not include Ingredients such as essential oils, stabilizers, preservatives or other additives that are supplied by an Ingredient manufacturer.)</i> Natural Agricultural Ingredients are excluded from needing a Declaration of Raw Material Compliance.</p>
STANDARD	The Corporate Standard of Compassion for Animals, which forms the criteria for CCIC approval.
SUPPLIER	Any manufacturer that supplies, directly, through an agent, or Third Party Manufacturer , any Ingredient or Ingredient mixture used in the formulation of a Company's own-label Cosmetic and/or Household Products . This includes the original manufacturer of the Ingredient .
SUPPLIER MONITORING SYSTEM	A system by which a Company monitors its Third Party Manufacturers and Suppliers at least once a year to ensure that they have not conducted or Commissioned Animal Testing . Suppliers to be monitored must include the original manufacturer of the Ingredient.
THIRD PARTY MANUFACTURER	A manufacturer that produces products on behalf of the Company seeking approval under the Standard .

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